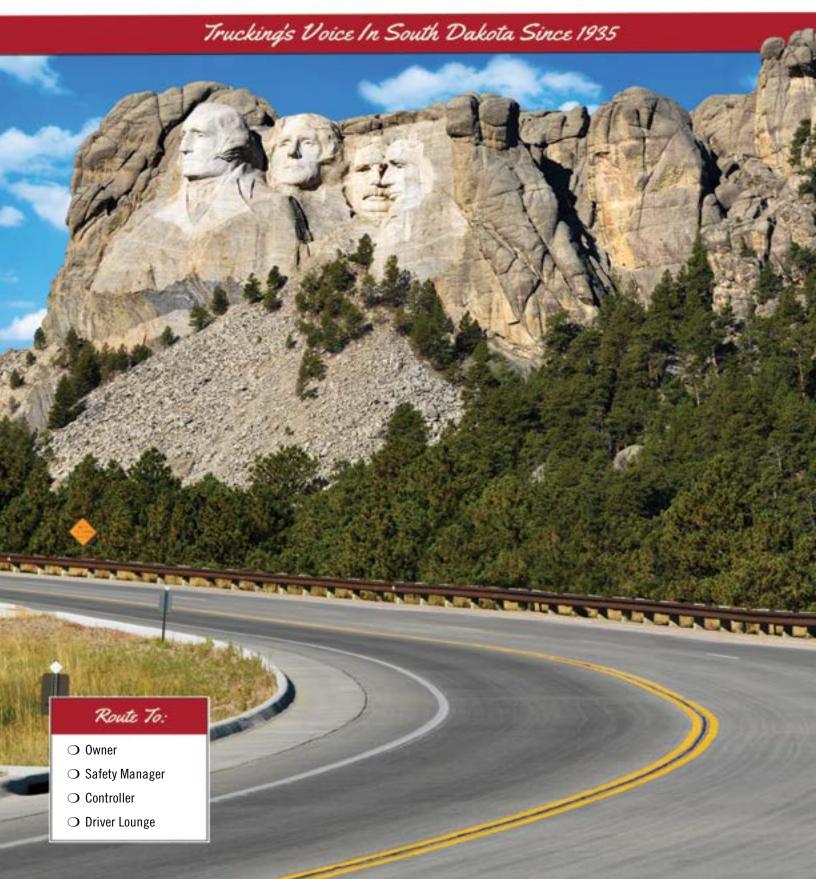
Trucking News THE OFFICIAL PUBLICATION OF THE SOUTH DAKOTA TRUCKING ASSOCIATION S JANUARY 2021







Member Benefit Program

NEW COMMERCIAL TIRE & RETREADING PURCHASING PROGRAM

This benefit applies to all existing Fleet and Allied members.

As a South Dakota Trucking Association member, you and your fleet can receive discounted pricing on all Goodyear Commercial Truck Tires, Passenger and Light Truck Tires and Goodyear Retreads at selected member tire dealers in South Dakota.

Not a member of the South Dakota Trucking Association, you can join the Association and immediately take advantage of this program.



www.grahamtire.com

GOODYEAR PREFERRED FLEET PROGRAM

- A Goodyear Preferred Fleet customer is a dealer's local book account that has been granted national account privileges because their credit worthiness is being guaranteed by a Goodyear dealer.
- Preferred Fleet customers have access to our network of Goodyear vendors when they contact Goodyear Fleet HQ to initiate a service call.
- Preferred Fleet customers receive all invoicing through their local (quaranteeing) dealer.
- Preferred Fleet customers enjoy the same guaranteed service pricing that National Account customers do.
- A Preferred Fleet Customer has access to Fleet HQ service reports through Goodyeartrucktires.com.
- To enroll as a Goodyear Preferred Fleet customer, contact your local Goodyear Commercial dealer.

-South Dakota TRUCKING NEWS

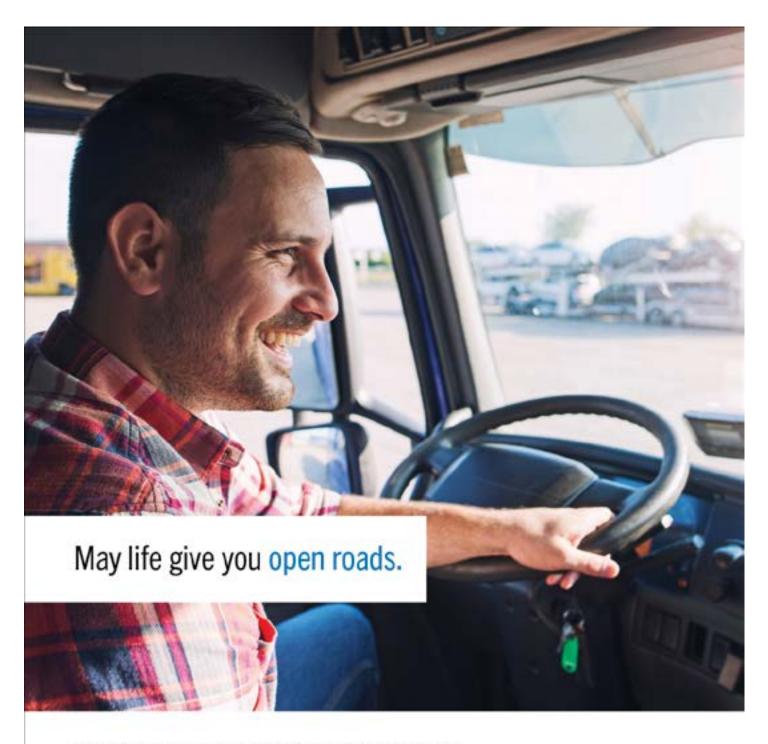
JANUARY 2021



TABLE OF CONTENTS

Chairman's Message	3
President's Message	5
January Driver of the Month	7
Condolences	9
Welcome New SDTA Members	11
SD Highway Patrol 8th Annual Awards Luncheon	13-15
2021 Best Fleets To Drive For	17
Annual Pheasant Hunt & Fall Board of Directors Meeting	18-19
What is the SDTA Safety Management Council?	21
SDTA Safety Management Council 2021 Dues Form	22
Driver of the Month Nomination Form & Rules	25
What's Happening With SDTA	27
SDTA & SDTA Services Board of Directors Listing	32





The only thing on your mind today should be delivering your load on time. So at Wellmark Blue Cross and Blue Shield, we want you to know you can count on having access to the largest network of care throughout South Dakota. That's why more South Dakotans choose Wellmark for their health insurance. So you can enjoy every mile of the road ahead. Talk to your Association representative about Wellmark coverage today.

Wellmark.com



SDTA'S EXECUTIVE COMMITTEE

JERRY OLLERICH, CHAIRMAN BOB WILLEY, VICE CHAIRMAN JUSTIN ANDERS, TREASURER TOM MURPHY, SECRETARY ROBERT CHRISTIAN, PAST CHAIRMAN RICK HOOGENDOORN, ATA VICE PRES. MYRON L. RAU. PRESIDENT

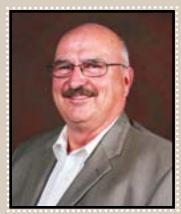
SDTA'S BOARD OF DIRECTORS

GREG BALDWIN STEVE BENNING SHANNA GRAY EVAN GRONG PETE HALVERSON **ERIC HAMIEL JEFF HANNAHS** RANDY HARTLEY STEVE HOFFMAN LARRY KLAAHSEN **JUSTIN LARSON CHRIS LUTICK** THOMAS MURPHY MATT PARKER **BRIAN STERN** RYAN VIESSMAN

SDTA'S PAST CHAIRPERSONS

STAN ANDERS LARRY ANDERSON ROBERT APPELWICK DAVID BULTSMA TED BULTSMA RICH BURNS ROBERT CHRISTIAN DARROLD DEAN BERNARD FELDHAUS MIKE HABECK RICK HOOGENDOORN ALTON PALMER JEFF PARKER **GENE PHILLIPS** MICHELLE SCHIPPER RANDY THOMPSON **WAYNE VIESSMAN**

STEPHEN WILLERS



Since 1973 "Powered by Promises Kept"



Jerry Ollerich TRUCKING

CHAIRMAN'S MESSAGE

I must confess...I am intrigued with our country's infrastructure. Many roads and bridges are in dire need of repair, but generally, our country has very good interstates and bridges on which we ply our trade. President Eisenhower was taken with Germany's Autobahn during WWII and instigated our own interstate system in 1956. Our trucking industry quickly took advantage of and thrived on

such a monumental achievement. Numerous mountains and rivers were made passable more easily, and bridges spanning previous impediments over waterways and railroad tracks allowed our industry to carry freight where railroads couldn't.

I have utmost respect for civil engineers who tackled and overcame the obstacles as they built our interstate system. The next time you are bored as you are driving on smooth, passable, speed-steady roads, notice how fortunate we all are to be able to truck in this era. How did our predecessors do it before? Now we simply have to renew our efforts to educate even more four-wheelers on how to act safely around eighteen wheelers!

On another subject, I was honored to be seated with Myron Rau at a November 9th awards luncheon celebrating South Dakota Highway Patrol officers. Myron, our organization's esteemed leader, and former SDHP captain, was the featured speaker. Myron is highly respected by the SDHP officers, because they know that he knows of what their days consist. As Colonel Miller announced the annual awards to our state's patrol officers and port personnel, I was impressed with the quality of these good men. Their jobs might be seen, at times, to hassle our work days, but in reality, they are out there, during all hours, (as we are) to keep us all safe, whether from other motorists' stupidity, or road hazards, or unsavory individuals. Thanks to them and congratulations to the winners. (see pages 13 and 15 for more information about the event).

I am personally inviting all SDTA members to attend the Winter Board meeting on Monday, February 8th, Pierre Ramkota River Center, 1:00 PM, followed by the Winter Reception with Legislators at 6:00PM. I hope to see you there, and as always, stay well, stay safe, and "keep it between the ditches"!

Jerald W. Ollewik

Jerry Ollerich, SDTA Chairman Jerry Ollerich Trucking, Owner

Comfort Without Compromise

Provides sleeper cab air conditioning and heating

Powers household accessories

Charges the truck batteries

Warms the truck engine

Compatible with shore power

Monitors battery charge



For more information contact: Marti Sidel | 605.321.0166 | m.sidel@transportrefrig.com

Transport Refrigeration of South Dakota, Inc.

5700 N. Seubert Ave. Sioux Falls, SD 57104 Office: 605.332.3861



PRESIDENT'S MESSAGE



Well, here I am again, living at my "Winter Camp" in the capitol city. You all know that representing your interests to the state legislature is a highlight of my year. Believe it or not, 2021 marks my 30th consecutive year of lobbying the state legislature. All that said, I still believe that happiness is Pierre in the rearview mirror.

At this time in the legislative session, everyone is still smiling and shaking hands. It will not take too much time and legislators and lobbyists will dig in and fight for their causes. It is still too early to predict how many bills will be up for consideration and, more importantly, how

many will have an effect on your life and your business. I do believe we will be spending some time talking about medical and recreational marijuana.

This session will definitely be different due to mask mandates and other COVID related issues. On my part, I ordered 40 masks thinking that a mask a day will keep the doctor away. I know, I stole that saying about apples but it seemed appropriate. Masking and social distancing probably will have an effect on attendance at our social event with legislators that is scheduled for February 8th. Please join us if you feel comfortable to do so.

As in past years, I will be walking the halls of the state capitol attempting to represent your interests every day the legislature meets. If you need to contact me, please call your SDTA Office and the staff will make sure I get a message to call you. Please attentively watch your email during the legislative session because that is the way I will keep you informed about what is going on. If necessary, I will also be using email to ask for any necessary grass roots lobbying help from individual members. Remember, we are all in this together!

Watch for my weekly updates that will be coming to you by email. As you peruse the bill list, if something is confusing or you want to give me some input, please contact me. I am always willing to visit with a member; a great break from the continual daily conversations I have with lobbyists and legislators.

Stay safe, stay healthy and think spring! Until next month...

Myron L. Rau, President mlrau@southdakotatrucking.com





To make money, your truck needs to be on the road, and the road isn't always a comfortable place. The TriPac® Evolution APU turns your cab into a little slice of home, with virtually unlimited heating and cooling options and enough juice to power the devices that keep you entertained and connected. All while saving you big dollars on fuel and maintenance. See why drivers ask for TriPac Evolution by name at thermoking.com.

TRIPAC® EVOLUTION



JANUARY 2021



Congratulations to Kevin Toomey, Habeck Trucking, Inc. Belle Fourche, SD.

He was selected as the January 2021 Driver of the Month by the South Dakota Safety Management Council.

Kevin has been a professional truck driver for over 36 years, with 5 of them logged for Habeck Trucking, Inc.

"Kevin is a great employee to have," says Samantha Habeck, Chief Operating Officer (COO), for Habeck Trucking, Inc. She says he is a pleasure to be around, He is always keeping up on his equipment and his paperwork. He is a true asset to Habeck Trucking, Inc.

Kevin and his wife Mary are the parents of six adult children, Casey (35), Bubba (31), Jewell (30), Aaron (29), Conrad (28) and Billy (27). Kevin and Mary reside in Whitewood, SD.

The South Dakota Trucking Association joins the Safety Management Council in congratulating Kevin Toomey for being selected as the January 2021 Driver of the Month.

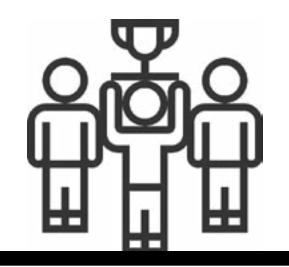
Sponsors of Driver of the Month Program:

WORKFORCE

Occupational Health and Medical Services

& SDTA'S SAFETY MANAGEMENT COUNCIL

ARE YOU HONORING YOUR BEST DRIVERS?



THE SDTA SAFETY MANAGEMENT COUNCIL IS LOOKING FOR

DRIVER OF THE MONTH NOMINATION FORMS.

THIS FORM ALONG WITH RULES OF QUALIFICATION CAN BE FOUND ON PAGE 38 OF THIS PUBLICATION.





Truck Insurance Specialists

HATCH Agency, Inc.

Your **SERVICE** Truck Insurance Agency Since 1980.

We're dedicated in providing the best quality insurance service in the industry today.

Transportation insurance is our only business.

FULL SERVICE TRUCK INSURANCE AGENCY HANDLING ALL TYPES OF COVERAGE:

- CAPTIVES
- LONG HAUL
- INDEPENDENT FLEETS
- EXCESS LIABILITY/ UMBRELLAS
- PRIMARY LIABILITY PHYSICAL DAMAGE AND CARGO
- SAFETY SERVICES
- **BOBTAIL LIABILITY**
- LOCAL

Complete Truck INSURANCE SERVICE



TOLL FREE 1-800-328-8451 FAX: (952) 933-8040

Email: mhatch@hatchagency.com 6121 Baker Road / Suite 102 Minnetonka, MN 55345 (952) 933-8080

SINCERE CONDOLENCES...



Eugene Hanson

August 2, 1936 - December 18, 2020

Eugene Hanson, 84, of Faulkton, passed away Friday, December 18, 2020 at the Faulkton Area Medical Center.

Funeral Mass will be 10:30 a.m., Wednesday, December 23, 2020 at St. Thomas Catholic Church, Faulkton with Father Christopher Hughes, celebrant. Visitation will

begin at 9:30 a.m. and a rosary will be prayed at 10:00 a.m. at the church. Burial with military honors will be at St. Thomas Cemetery, Faulkton. Masks are highly encouraged at the service.

Eugene was born August 2, 1936 to Tilman and Edna (Grimm) Hanson in Burkmere, SD. He attended Latham Country School until the 8th grade. He worked for various farmers and Sappy Wilhelm until he enlisted in the Army in 1956. He was stationed in Germany.

On June 7, 1958 he was united in marriage with Margaret Eleanor Neilan. To this union four children were born, Timothy David in 1958, Dawn Renee in 1959, Bradley Eugene in 1961 and Wayne Alan in 1964. They made their home in Faulkton.

Eugene had a strong work ethic and continued to go to work every day until his passing. In 1958, Eugene purchased his first backhoe. Vernon Lehman Sr. worked with Eugene this first year. In 1959, his brother Roger and he went into business together until 1982, when Eugene bought Roger out. Eugene continued the business with his son Brad, later adding more family to the business and incorporating in 2005 to form Hanson's Inc.

Eugene saw the good in everyone and could strike up a conversation with anyone. He could be found rolling dice with the coffee boys every morning and afternoon at BerMac. He loved his family and enjoyed when the grandkids would come to the shop and visit. Eugene was a member of St. Thomas Catholic Church and VFW Post.

He is survived by his children: Timothy Hanson of Box Elder, Dawn (Roger) Redden and Bradley (Wanda) Hanson, all of Faulkton, and Wayne Hanson of Watertown; grandchildren: Tyler, Turner, Todd (Kayla) and Brady Hanson, Kayla (Slade) Roseland, Kacee and Katie Redden, Kayleen McGrath, Brandi Jo and Logan Hanson; ten great-grandchildren; sister, Peggy Schiedel of Yankton; and numerous nieces and nephews and his cat "Puppy".

Eugene was preceded in death by his parents; brothers: Roger, Rockne, and Nels; wife, Margaret in 1989; and grandson, Kyle Redden.

Memorial contributions can be made to the SDTA Trucking Foundation through the SDTA office in honor of those lost.

	In Memory of:		
NAME:			
COTA	A gift of \$ has been given to the		
SOUTH DAKOTA TRUCKING	SOUTH DAKOTA TRUCKING FOUNDATION in memory of your loved one by:		
Name:			
Company:			
Address:			
City/State/Zip:			





GREG BALDWIN
Account Executive
gbaldwin@FischerRounds.com



AMANDA BORTH
Account Manager
aborth@FischerRounds.com



CIERA VANDER WEL
Asst. Account Manager
cvanderwel@fischerrounds.com



BONNIE JOHNSON
Asst. Account Manager
bjohnson@fischerrounds.com



JODIE HUNHOFF
Account Manager
ihunhoff@FischerRounds.com



RUSS STOUGH
Account Executive
rstough@FischerRounds.com



605-336-2795 | FAX: 605-336-2756 TOLL FREE: 800-765-3346



605-336-4444 | FAX: 605-274-9034 TOLL FREE: 877-789-3773

Specializing in Transportation Risk, Commercial, Auto, Home & Bonds

2300 W 49TH STREET | SIOUX FALLS, SD 57105 | WWW.FISCHERROUNDS.COM

Bank Midwest

Katie Johnson 225 S Minnesota Ave Sioux Falls, SD 57104 605-444-2082 kjohnson@bankmidwest.com www.bankmidwest.com Type of Service: Financial/Banking Sponsored by: SDTA

Red D Haul LLC

Jennifer Martin 29371 Durfee Ave Adrian, MN 56110 (507) 721-0353 Fax: (605) 307-3987

Type of Service: Auto Transport

Sponsored by: SDTA

Lynn Grocott Trucking LLC

Lynn Grocott 45587 251st Montrose, SD 57048 (605) 940-0643 lynnlorigrocott@inkandthread.com Type of Carrier: Grain/Livestock/Owner-Operator Sponsored by: Jerry Ollerich

KM Transport LLC

Michael Wollman 15447 468th Ave Stockholm, SD 57264 605-949-3663 kmtransport18@gmail.com Type of Carrier: Flatbed/Gravel/Heavy

Sponsored by: SDTA

Members Signed Up Since 2020 Convention

Jerry Ollerich = 1 new member - Shanna Gray - 1 new member Travis This - 1 new member SDTA - 17 new members





OCCUPATIONAL MEDICINE WORKING FOR YOU.



KEEP YOUR WORKFORCE AND BOTTOM LINE HEALTHY

No matter the size of your business, Sanford OccMed will partner with you to design a plan that benefits you and your employees. Our team maintains a strong return-to-work philosophy to keep your workforce and your business healthy and productive, saving you time and money.

With the largest network of occupational medicine clinics in the region, Sanford OccMed gives your employees convenient, easy access to our expertise no matter where they live.

Call (888) 600-2378 for your free consultation.

sanfordoccmed.com



059048-00135 7/19



Allstate Peterbilt of Rapid City

4650 North I-90 Service Road Box Elder, SD 57719

> Toll Free: 800-697-3024 Fax: 605-787-9349

allstatepeterbilt.com

TIM SCHENZEL
PARTS MANAGER

TIM MATTINGLEY

SERVICE MANAGER

Direct: 605-787-9345



We hope 2021 will be the year things turned around for the good of all!

SOUTH DAKOTA

HIGHWAY PATROL

South Dakota Highway Patrol 8th Annual Awards Luncheon

December 9th, 2020

Sioux Falls, SD

Welcome

Colonel Rick Miller-South Dakota Highway Patrol

Myron Rau, President-SD Trucking Association & SD Auto Dealers Association

Introduction of Keynote Speaker

Colonel Rick Miller-South Dakota Highway Patrol

Luncheon

Sponsored by SD Trucking Association & SD Auto Dealers Association

Keynote Speaker

Myron Rau

President, SD Trucking Association & SD Auto Dealers Association

Statewide Leader Awards

2019 State Trooper of the Year & Inspector of the Year Awards

Colonel Rick Miller & Myron Rau

Dismissed







The SD Trucking & SD Auto Dealer Associations were honored to sponsor this event!

State Trooper of the Year:
TROOPER BRANDON
MILLER

Inspector of the Year:
INSPECTOR CURT
BLASY

(Continued on page 15)





4928 N CLIFF AVE. SIOUX FALLS, SD 57104 **(605) 444-8820** 7600 S MINNESOTA AVE. SIOUX FALLS, SD 57108 (**605**) **271-9000**

workFORCEOH.com

Quick and easy scheduling for truck drivers at **two locations**. WorkFORCE provides:

- · Workers compensation injury care
- In clinic nursing and MD services
- Industrial exposure follow-up and physicals
- Pre-employment, fit-for-duty and return-to-work exams
- Customizable lift tests, hearing and vision exams
- Beginning-to-end claims management
- Physical therapy
- DOT and Non-DOT Drug screening programs
- Random UDS Generation
- · Breath Alcohol Testing

Quick. Simple. Efficient.

Call today to set up your free consultation!

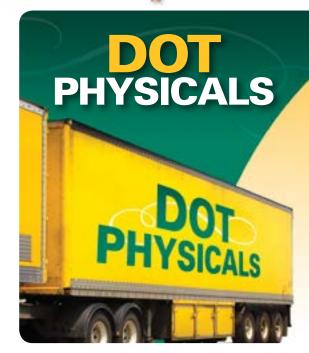
WORKFORCE

Occupational Health and Medical Services

A Division of Sioux Falls Specialty Hospital







- Nationally Registered Certified Medical Examiners
- Physicals Available Same Day
- All DOT-Mandated Paperwork Completed
- Same-day Verification of Medical Certificate
- Convenient and Affordable
- Complimentary Reminder Notification of DOT Renewals

For appointments and further information, please contact...



1900 Grasslands Drive Mitchell, SD 57301 1-605-995-5701 www.Avera.org/OccMedMitchell



Inspector of the Year: Inspector Curt Blasy started his career a state trooper in March of 1983 until his retirement as a First Sergeant in May 2006. He started as a motor carrier inspector at the Sioux Falls port of entry in January of 2014 and was promoted to master inspector in 2019.

Inspector Blasy works extremely hard, leads by example, and conducts very thorough roadside safety inspections on commercial motor vehicles. During the 2019 evaluation year; Inspector Blasy completed 101 level one inspections. This is 3 times the level one minimum standard for a District Four Motor Carrier Inspector.

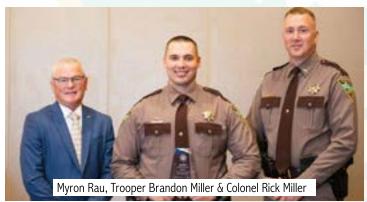
He also completed 114 level two walk-around commercial vehicle inspections, 279 paperwork level three inspections, and 16 level four special study inspections. In total, Inspector Blasy completed 510 Vehicle Examination Reports (VERs).

Inspector Blasy always completes very thorough commercial motor vehicle and driver inspections. He discovered a total of 679 safety violations; 158 of which placed the driver/vehicle out of service. During his 30 hazardous materials inspections; he discovered 19 hazardous materials violations. Inspector Blasy also addressed and wrote 29 seatbelt citations to commercial motor vehicle drivers.

During the 2019 evaluation year, Inspector Blasy tested (both written and practical) and was promoted to a Master Inspector position in District Four.

Inspector Blasy also helps promote safety by providing public education. He logged a total of 77 public education hours. He worked safety booths at public events and provided safety talks to South Dakota motor carrier companies to provide information to them to improve safety and prevent commercial motor vehicle crashes. Inspector Blasy also takes a lead role in completing school bus inspections across South Dakota.

Inspector Blasy also helped serve his community by participating the Workers on Wheels Rake the Town event in Sioux Falls, Special Olympics Plan Pull Event, and the Special Olympics Truck Convoy.



Trooper of the Year: Trooper Brandon Miller has been with the Glacial Lakes Squad since he came on the patrol in 2015 and has been a consistent high performer each year.

Trooper Miller's determination and dedication to apprehending impaired drivers and removing them from our roadways is stellar. He has always had a knack for finding and arresting impaired drivers, especially after detecting and recognizing drug impairment indicators. Trooper Miller believes he can make a difference each day he comes to work to help curb the drug problems that are present in the Glacial Lakes Squad area to include the current meth use concerns.

Trooper Miller is the go-to-guy for safety presentations for the Glacial Lakes Squad. Brandon truly enjoys participating in safety talks to include driver's education, after school events with children, or assisting local agencies with their activities and programs.

Trooper Miller takes to heart the value and importance of the highway patrol being the assisting agency for all our law enforcement partners across the state. He routinely assists other law enforcement agencies within our squad and has a close working relationship with the Sisseton Wahpeton Oyate Tribal officers and the Day County Sheriff's Office in his duty station of Webster.

In the spring of 2019, Brandon was honored by the Game, Fish and Parks Conservation Officers by being the recipient of their "Cooperator of the Year" award. This award is voted on by the GFP officers for those out of agency individuals who assist them on a regular basis and help them make a difference as they perform their duties.

Trooper Miller was also the deserving recipient of an American Legion life-saving award for a previous incident that occurred in Day County involving a driver who crashed and rolled over in a slough.

Brandon is a proud member of the agency's honor guard team, a mobile field force trooper, Drug recognition expert and a Taser instructor. Trooper Miller is an excellent example of what it takes to have complete buy in to fully support our agency and to aid in the success of our agency's highway safety mission.





WWW.NORPASS.ORG



The NORPASS Board of Directors are committed to promoting safe and efficient trucking throughout North America. NORPASS encourages the use of mainline screening devices allowing participating safe and legal commercial vehicles to bypass specific weigh stations allowing enforcement to concentrate its efforts on high-risk carriers.

Use of a transponder is voluntary. The only cost to the carrier is the charge for the transponder. There are no monthly or annual fees.

To avoid stopping at weigh stations call 1-888-877-8567.

Phone 888.877.8567 | Fax 360.705.6836 | transponderadmin@wsdot.wa.gov

DRIVE THE FUTURE







Top 20 Winners to Compete for Overall Awards at Truckload 2021

Alexandria, Virginia and Markham, Ontario:

The Truckload Carriers Association (TCA) and CarriersEdge are pleased to announce the 2021 Best Fleets to Drive For. These 20 for-hire trucking companies from across North America are being recognized for providing exemplary work environments for their professional truck drivers and employees.

"We are proud to recognize the winners of the 2021 Best Fleets to Drive For contest," shared TCA President John Lyboldt. "In a year where the essential services provided by our industry have come into public focus, it is especially important to acknowledge those carriers who are going above and beyond in setting the standards for workplace satisfaction. Each of the Top 20 winners should take pride in the dedication they have shown to our essential workforce."

"2020 was a year like no other, and the 2021 Best Fleets showed that they were stepping up to address those challenges," said CarriersEdge Chief Executive Officer Jane Jazrawy. "Even in the midst of a pandemic these fleets are focused on creating a great workplace experience for all their drivers, and with an average satisfaction rate over 90% their drivers clearly appreciate those efforts."

CONGRATULATIONS TO THE FOLLOWING COMPANIES:

- American Central Transport Kansas City, Missouri
- Bison Transport Inc. Winnipeg, Manitoba
- Boyle Transportation Billerica, Massachusetts
- Central Oregon Truck Company, Inc. Redmond, Oregon
- Challenger Cambridge, Ontario
- Chief Carriers, Inc. Grand Island, Nebraska
- Erb Transport New Hamburg, Ontario
- Fortigo Freight Services Inc. Etobicoke, Ontario
- Fremont Contract Carriers, Inc. Fremont, Nebraska
- FTC Transportation, Inc. Oklahoma City, Oklahoma

- Garner Trucking, Inc. Findlay, Ohio
- Grand Island Express Grand Island, Nebraska
- Halvor Lines, Inc. Superior, Wisconsin
- Jetco Delivery Houston, Texas
- Nussbaum Transportation Services, Inc. Hudson, Illinois
- Prime Inc. Springfield, Missouri
- Thomas E. Keller Trucking Inc. Defiance, Ohio
- Transpro Freight Systems Limited Milton, Ontario
- Wellington Motor Freight Aberfoyle, Ontario
- Wilson Logistics Inc. Springfield, Missouri

In addition to the Top 20, TCA and CarriersEdge identified five Fleets to Watch (honorable mentions):

- AirTime Express Mississauga, Ontario
- Boyd Bros. Transportation Clayton, Alabama
- Carbon Express, Inc. Wharton, New Jersey
- 🛨 K & J Trucking Sioux Falls, North Dakota 🛨
- Western Dairy Transport Cabool, Missouri

This year, Grand Island Express has achieved the milestone of 10 consecutive years on the list. Additionally, Garner Trucking has reached a milestone of five consecutive years on the list.

Two overall winners, in large and small fleet categories, will be named during TCA's Annual Convention — Truckload 2021: Las Vegas — being held April 17-20 at the Wynn Las Vegas Resort.

The overall winner awards are sponsored by EpicVue and TruckRight.

To be considered for the Best Fleets program, companies operating 10 or more trucks had to receive a nomination from one of their company drivers or owner operators. The fleets were then evaluated using a scoring matrix covering a variety of categories, including total compensation, health benefits, performance management, professional development, and career path/advancement opportunities, among other criteria. Driver surveys were also conducted to collect input from drivers and independent contractors working with the fleets.

For additional information on the Best Fleets to Drive For program, follow the hashtag: #BestFleets21 on social media or visit www.bestfleetsto-drivefor.com.

SOUTH PROPERTY OF SOUTH OF SOU













A special thank you to Karl Fischer, Fischer Rounds for hosting the Annual Pheasant Hunt on their farm land near Presho, SD. Justin Larson, Lowell Somsen and Kurt Swanson always do a great job guiding our group.



Thank You Sponsors: **Emerald Sponsor:** Dakota Truck Underwriters / RAS Companies

<u>Sapphire Sponsor:</u> Wilson Trailer Co.

Topaz Sponsors: Jerry Ollerich Trucking

Johnson Feed, Inc.















Thank you to our SDTA Board Members who took the time to attend the Fall Board Meeting in Pierre. Even those who are still under travel restrictions due to the pandemic were able to join the meeting via Zoom.

FERVARY 8, 2021



RAMKOTA HOTEL

& CONFERENCE CENTER920 W Sioux Ave, Pierre, SD 57501

Executive Committee Meeting: 10:00 a.m. | Full Board Meeting: 1:00 p.m.

Reception - 6:00 p.m. | Heavy Hors d' Oeuvres - 6:45 p.m. | Ice Cream Sundae Bar - 8:00 p.m.

ALL MEMBERS ARE WELCOME TO ATTEND ANY AND ALL SDTA BOARD MEETINGS!



DAN BACKLUND
Account Executive
dbacklund@FischerRounds.com

JONILYN GAU
Account Manager
jgau@FischerRounds.com

JANE SWENSON
Account Manager
jswenson@FischerRounds.com

PATTY O'CONNOR
Account Manager
poconnor@FischerRounds.com

NICK BACKLUND
Account Executive
nbacklund@FischerRounds.com

JORDAN GAU
Account Executive
Jgau1@fischerrounds.com

Looking for truck, work comp, cargo or farm insurance?

With a combined total of over 50 years' experience, Dan Backlund, Nick Backlund, Jonilyn Gau, Jordan Gau, Patty O'Connor and Jane Swenson are ready to help you with your insurance needs. Our markets can write local or long distance trucking for livestock, reefers, tankers, flatbeds and sand & gravel haulers.





1130 SOUTH BURR | PO BOX 820 | MITCHELL, SD 57301 | 605-996-4698 | 800-967-4285 | FAX 605-996-1417



ALL MAKES. ALL MODELS.

When it comes to on-highway trucks, you can trust Butler Machinery with all your parts and service needs to keep you on the road when it matters most. As a member of the HDA Truck Pride Parts Network, we offer a complete line of bumper-to-bumper parts from manufacturers such as Bendix, Delco Remy and more.

Call today to schedule service.
877.365.8114
BUTLERMACHINERY.COM

Butler



What is the SDTA Safety Management Council?

The SDTA Safety Management Council consists of a group of like-minded safety professionals who meet at the SDTA office every third Tuesday of the month for a free lunch and an informative meeting.

The Council provides the opportunity for attendees to bounce ideas off of each other. It's a chance to share experiences and to talk about what has worked or hasn't worked within the industry. The group also votes on the following month's Driver of the Month.

Even if you are not able to attend the meeting in person, we offer the option to join in via Zoom. Minutes are taken at the meeting and disbursed to all Council Members.

We often have guest speakers. The January meeting will have Dr. Rick Carlson, LPC, CEAP, DOT-Qualified SAP, EAP Manager, Avera Behavioral Health to talk to the group. He plans to discuss the affect CBD products has had on the trucking industry.

We strongly encourage your participation in this group. It's a great way to stay proactive in the industry.

SDTA Safety Management Council's Schedule of Annual Dues:

 \mathbb{D} R Η UPDATES ON FEDERAL REGULATIONS U G R ELD S ASSOCIATION N CONVENTION PLANNING E DRIVER OF THE MONTH

Minimum membership dues for one company member: \$50 Each additional company member: \$20

Example: Membership for three company representatives: \$50 + \$20 + \$20 = \$90

Join by completing the form enclosed on page 22. If you would like to attend a meeting first to see what it's about (live or via Zoom) just contact Michelle at the SDTA office at 605-334-8871.

SDTA SAFETY MANAGEMENT COUNCIL 2021 ANNUAL DUES STATEMENT

Schedule of Annual Dues:

Minimum membership dues for one company member: Each additional company member:	\$50 \$20
Example: Membership for three company representative	s: \$50 + \$20 + \$20 = \$90
Please print or type the information requested:	
Company Name:	
Phone: Fax:	
Mailing Address:	
Street Address:	
City: State:	Zip:
Company Member(s) Name & Title: Email Address:	
☐ Check Enclosed	
Credit Card: ☐ Discover ☐ Mastercard ☐ Visa ☐ American	Express
Card Number:	

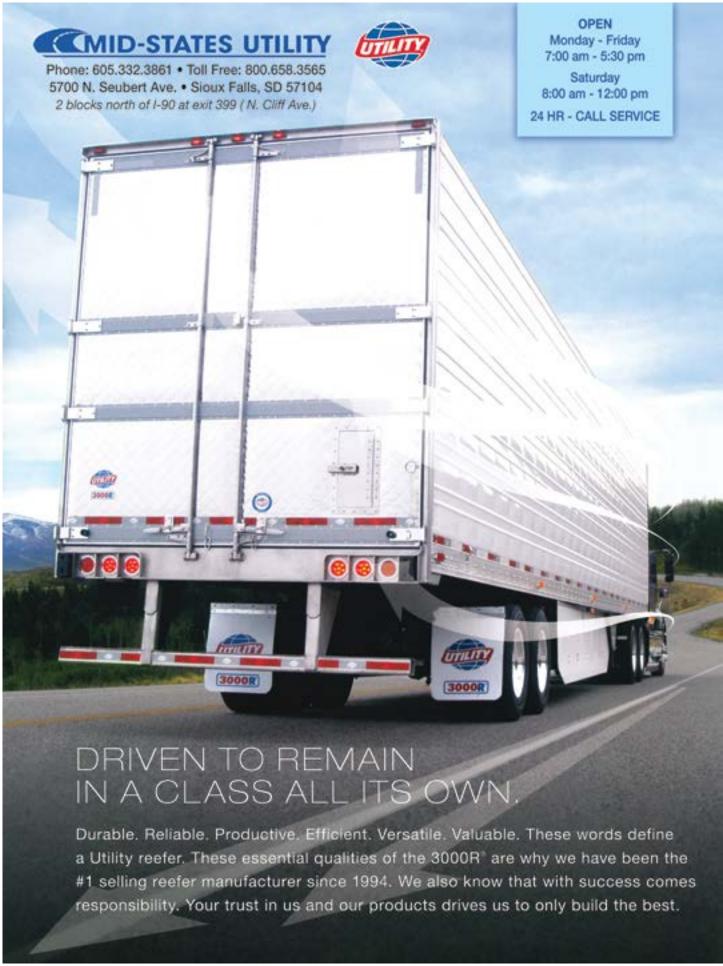
REMIT TO: SDTA, PO Box 89008, Sioux Falls, SD 57109-9008, michelle@southdakotatrucking.com

Signed: ______ Dated: _____

Expiration Date: _____ CVV #: _____

Printed Card Holder Name:

Card Holder Signature:



Cash on Delivery

- High advance with low competitive rates
- Same day cash options available* Cut off times may vary

 request to your bank, request to fuel you tell us
- Fuel card program with generous discounts
- 24/7 Online account access with free credit checks
- Advances available for insurance, payroll, equipment purchases and repairs
- Refer your friends and receive cash bonus on signed accounts
- Fast and easy application account typically set up within 24 hours



HOLLI YANDA BUSINESS DEVELOPMENT ASSOCIATE



CHRIS DOBERSTEIN
BUSINESS DEVELOPMENT

CALL US TODAY AT 877.609.6717 HOLLI EXT. (6432) CHRIS EXT. (6430)



FirstLine Funding Group is a division of First Bank & Trust, Sioux Falls, SD.

First Bank & Trust is a member of the FDIC and part of the Fishback Financial Corporation.

DRIVER OF THE MONTH NOMINATION FORM & RULES

Date Ja	acket Size
	Age
Marital Status	Spouse Name
	ull)
	(in full)
	ent Employer
Type of Equipment Oper	ated:
	mitrailer Doubles Doubles Other
Type of Driving:	Other
☐ Over the Road ☐	City Other
Total Mileage	
	nployer
	argeable Dates
	n-Chargeable Dates
Has your driver ever bee	en selected as a driver of the month or year
in South Dakota or any o	other state? 🗖 Yes 🗖 No
If yes, explain when and	other state?
	riving championships or other transporta-
tion related activities:	
Basis of Nomination:	
With this ontry company	y agrees to send their driver, if selected as
	he South Dakota Trucking Association
	re driver will participate in a PERSONAL
	Driver of the Year will be made following
	. Drivers not being interviewed will not be
eligible for Driver of the	Year honors. Interview times will be sched-
uled Friday afternoon du	uring the convention.
	y agrees to submit Driver of the Year Entry
	etition if your driver is selected as South
Dakota's Driver of the Yo	ear.
Nominated by	Title
Please attach supportin	g information and send to the South
Dakota Trucking Associa	ation. Attach extra sheet if more space is

Driver may be nominated for Driver of the Month for any outstanding act of heroism, a contribution to highway safety, an extraordinary act of courtesy, an exceptional deed or act of service to mankind within the community reflecting positively on the motor carrier industry, or for a long period of safe and courteous driving. An outstanding act shall be deemed to mean unusual or other than the normal every day courtesies afforded by truck drivers.

ELIGIBILITY:

- 1. The nominated driver must be an employee of a member in good standing of the South Dakota Trucking Association.
- 2. The nominated driver must have been employed by the present employer for at least two years and have a minimum of five years overall experience.
- 3. South Dakota domiciled* drivers are eligible for nomination for an outstanding act performed in any state.
- *The intent of the word "domiciled" shall be interpreted to mean: Any driver reporting to or regularly dispatched from a terminal within the State of South Dakota (in keeping with Federal Motor Carrier Safety Regulations definition of his home terminal) regardless of where the driver may dwell.
- 4. A driver may receive the Driver of the Month award only one time in any contest year. He/she may be renominated in any subsequent year.
- 5. Nominations for outstanding acts on the highway shall be accompanied by supporting evidence (letters, statements, news clipping, etc.). A clear, factual account is absolutely necessary. Vague generalizations will not be accepted.
- 6. A copy of recent driver motor vehicle record check must accompany the nomination.
- 7. Drivers nominated and not selected as Driver of the Month will be held over and used in the following month's selection. Nominees not selected in either of these two months may be re-nonimated for any future month's selection.
- 8. Entries must be in the office of the South Dakota Trucking Association no later than the 10th of each month for that current month's contest.
- 9. Nominations may be made by any party, but must be approved by the employer or a representtive of the employer.
- 10. The annual contest will run from September of the previous year through August of the current year.
- 11. Company agrees to submit a professional, head and shoulders, black and white photo of entry upon notification of winning. (3" X 5" preferred)

Remit to: SD Trucking Association, PO Box 89008, Sioux Falls, SD 57109-9008 or email: michelle@southdakotatrucking.com

needed.



GRAIN / AGRONOMY / PETROLEUM / FEED / AG TECHNOLOGY

Full-time or seasonal employment opportunities available at **AGTEGRA COOPERATIVE**

- HEALTH, VISION AND DENTAL INSURANCE
- **401K & PENSION RETIREMENT PLAN**
- PAID TIME OFF & HOLIDAY PAY
- CLOTHING & BOOT ALLOWANCE

START HERE. GROW HERE.

APPLY TODAY AT WWW.AGTEGRA.COM/CAREERS





- Winter Executive Committee Meeting 10:00 a.m. on Monday, February 8, 2021 at the Ramkota River Centre, Pierre. Followed by the Winter Board of Directors Meeting at 1:00 p.m. The Winter Reception with Legislators will follow at 6:00 p.m. All events of the day are scheduled at the Ramkota River Centre in Pierre.
- Spring Log Haulers Seminar 2021 (specific date TBD) (tentative) at the Deadwood Mountain Grand.
- SDTA 2021 Call on Washington 2021 (specific dates TBD)
- Spring/Summer Board of Directors Meeting and the Cliff Tjaden Fishing Event at the Americann, Chamberlain. The Executive Committee will meet at 10:00 a.m. on May 6, 2021 followed by a full board meeting starting at 1:00 p.m. on the same day. The fishing Calcutta will be held after a social and hosted dinner. The Cliff Tjaden Fishing Event is scheduled for 7:30 a.m. to 3:30 p.m. on May 7, 2021.
- South Dakota Truck Driving Championships, Southeast Technical Institute, Sioux Falls, SD starting at 7:00 a.m. on Saturday, May 15, 2021.
- Wheel Jam, State Fairgrounds, Huron, SD June 3 through June 6, 2021.
- 14th Annual West River Poker Run Rapid City Area June 26, 2021.
- West River SDTA and Logging Industry Golf Event (location TBD) June 27, 2021.
- East River Golf Event 9:00 a.m. shotgun start on Thursday, July 22, 2021 at the Brandon Golf Course.
- National Truck Driving Championships Minneapolis Convention Center, Minneapolis, MN on August 11 through 14, 2021.
- Annual Convention Ramkota Hotel, Sioux Falls on September 8 10, 2021.
- West River Legislative Reception Minerva's in Rapid City November 22, 2021, 5:30-7:00 p.m.
- Annual guided pheasant hunt is on Thursday, November 11, 2021 leave the hotel in Pierre at 9:00 a.m.
- December 9, 2021, East River Legislative Reception Minerva's in Sioux Falls, 5:30 7:00 p.m.
- SDTA Fall Board of Directors Meeting Executive Committee will meet at 8:00 a.m. with the full board to convene at 10:00 a.m. all at RedRossa, Pierre, SD on Friday, November 12, 2021.

Health insurance doesn't matter, until it does.

When you need to use your health insurance, find coverage confidence in a stable plan from Wellmark Blue Cross and Blue Shield — the carrier more South Dakotans rely on than any other company

WOLLMAN INSURANCE GROUP NOW AN AFFILIATE OF

FISCHER ROUNDS & ASSOCIATES

Mitchell | Pierre | Sloux Falls | Watertown

and Select Agents across South Dakota

Strategic Marketing Partner of the South Dakota Tracking Association

BLACK HILLS INSURANCE AGENCY, INC. - Rapid City JULIE AUCH / NEW YORK LIFE - Yarkton DAKOTAN GOLD INCORANCE - Volga **EINES INSURANCE ALENCY - Aberdoor** FREMARK & ASSOCIATES INC. - Watertown

MARK MERCHOFF INCOMINCE, INC. - Aberdeen MISSOCRI RIVER ASSOCIATES, LLC - Yankton PREMIER BENEFIT ADVISORS, INC. - Tioux Fals



CALL TODAY 888-340-3574 TO FIND AN AGENT NEAR YOU.

An Authorized Independent Agent for



Wellmark Sice Cross and Sice Shalid of South Dukata is an independent (iconome of the Bise Cross and Sice Shalid Association, IO2015 Wellmark, Inc. IV-2018140 09/15

The Coverage You Want. The Commitment You Need.

At Your Service. At Your Side.



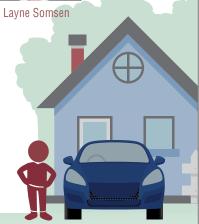


Merle Wollman, CLU

Fischer Rounds AT YOUR SERVICE. AT YOUR SIDE.



2300 W. 49th St. Sioux Falls, SD 57105 605-334-0004 Fax: 605-334-1700 Toll Free: 888-340-3574 FischerRounds.com



Business | Home | Health | Life Offices also in Mitchell, Pierre, Watertown and Rapid City



Rapid City 1022 N. Turbine Dr (605) 348-4900

Ft. Pierre 515 US-14 (605) 223-3100

www.FloydsTrucks.com

SALES | PARTS | SERVICE | BODY











4400 S. Lewis Blvd. P.O. Box 6300 Sioux City, IA 51106-6300 Toll Free 800-798-2002 Fax 712-252-6510 Mobile 712-490-7414

Tim Kotalik Sales Representative

Parts: 800-728-5334 • Service: 800-397-5331 www.wilsontrailer.com • e-mail: tim.kotalik@wilsontrailer.com

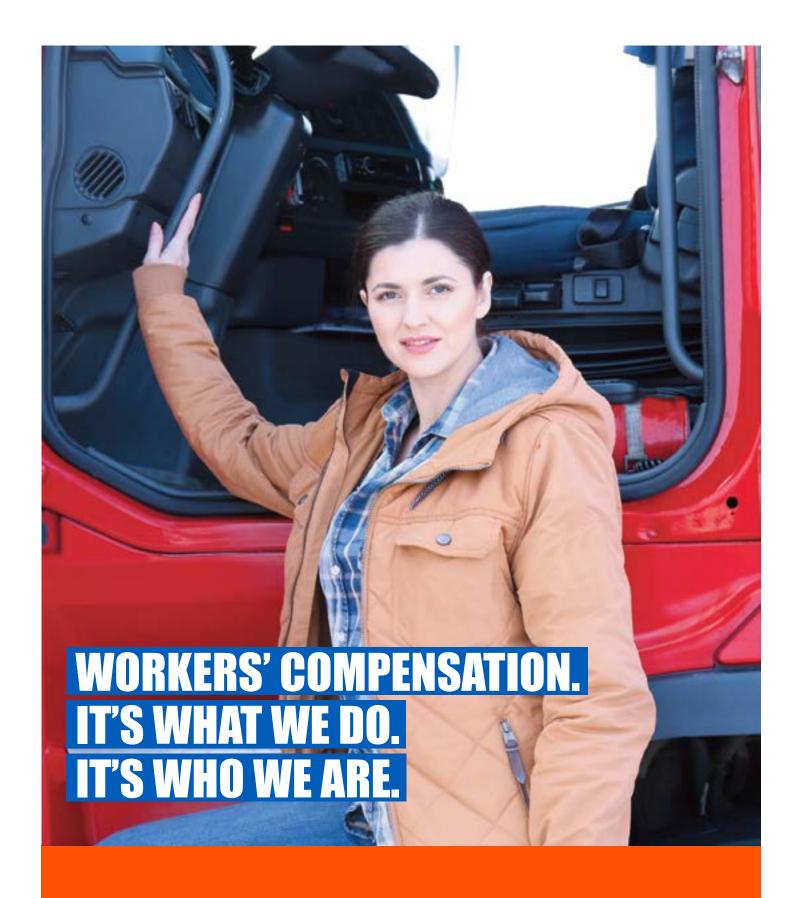
DIXON INSURANCE

√ INTERSTATE TRUCK LICENSING **√** COMPLIANCE SOLUTIONS √ INSURANCE



Take care and be safe!

800-258-5369 www.dixoninsurance.com



SDTA's Approved Work Comp Insurer NO. 1 WRITER OF WORK COMP IN SOUTH DAKOTA



JUSTIN LARSON jlarson@FischerRounds.com

KURT SWANSON kswanson@FischerRounds.com

HAILEY SPAID
hspaid@FischerRounds.com

SAM KRIER skrier@FischerRounds.com

Our Insurance Professionals have over 100 years of experience in trucking insurance services and can make sure you're covered with a plan that fits your specific needs. We're proud to represent Great West Casualty along with many other companies.



GIVE US A CALL FOR YOUR INSURANCE NEEDS / 1-800-444-8332





The Difference is Service®



Knowledge is Power

Not All Trucking Companies Are Alike

Trucking is all we do. When you choose Great West Casualty Company to insure your trucking business, you are getting more than 60 years of experience serving the trucking industry.

Our agents work with you. We selectively choose agents with a keen focus on the trucking industry. Our agents are knowledgeable, dependable, and responsive. They understand your needs and work with you to match the right coverage and level of service for your trucking operation.

Do one thing, and do it right. Our agents can guide you through the process and customize a plan to provide you the broadest protection possible. You can be confident, knowing that our service begins, not ends, with the issuance of your policy.

Great West Casualty Company – No matter where the road takes you, you will discover that at Great West, *The Difference is Service*®.

800.228.8602 gwccnet.com

SDTA BOARD OF DIRECTORS

SDIA DUAND OF DINEOTONS			
EXECUTIVE COMMITTEE	<u>COMPANY</u>	<u>CITY</u>	
JERRY OLLERICH, CHAIRMAN	JERRY OLLERICH TRUCKING	SIOUX FALLS	
BOB WILLEY, VICE CHAIRMAN	BOB WILLEY TRUCKING	GETTYSBURG	
JUSTIN ANDERS, TREASURER	ANDERS TRUCKING	UNION CENTER	
TOM MURPHY, SECRETARY	PARKER TRANSFER & STORAGE	SIOUX FALLS	
ROBERT CHRISTIAN, PAST CHAIRMAN	BLACK HILLS LOG HAULERS ASSOCIATION	SPEARFISH	
RICK HOOGENDOORN, ATA VICE PRESIDENT	YRC	SIOUX FALLS	
MYRON L. RAU, PRESIDENT	SDTA	SIOUX FALLS	
BOARD OF DIRECTORS	COMPANY	<u>CITY</u>	EXPIRES
GREG BALDWIN	BALDWIN DEBATES INSURANCE	SIOUX FALLS	2021
STEVE BENNING	AGTEGRA COOPERATIVE	IPSWICH	2022
SHANNA GRAY	S&B TRANSPORTATION	BRANDON	2022
EVAN GRONG	VALLEY QUEEN CHEESE FACTORY	MILBANK	2022
PETE HALVERSON	THERMO KING OF SIOUX FALLS	SIOUX FALLS	2022
ERIC HAMIEL	TRANSOURCE SALES & EQUIPMENT	SIOUX FALLS	2021
JEFF HANNAHS	CROSS COUNTRY FREIGHT	SIOUX FALLS	2021
RANDY HARTLEY	HARTLEY TRANSPORTATION, INC.	WATERTOWN	2021
STEVE HOFFMAN (COUNCIL CHAIRMAN)	MID STATES TRANSPORT	SIOUX FALLS	2022
LARRY KLAAHSEN	DAKOTA TRUCK UNDERWRITERS	SIOUX FALLS	2023
JUSTIN LARSON	TRANSPORTATION INSURANCE SERVICES	PIERRE	2023
CHRIS LUTICK	UNITED PARCEL SERVICE	TINTEN FALLS, NJ	2021
THOMAS MURPHY	PARKER TRANSFER & STORAGE / NEXTGEN	SIOUX FALLS	2023
MATT PARKER	PARKER TRANSFER & STORAGE	SIOUX FALLS	2023
BRIAN STERN	SDTA ASSOCIATES CONFERENCE CHAIRMAN	SIOUX FALLS	2022
RYAN VIESSMAN	CLIFF VIESSMAN, INC.	GARY	2023
PAST CHAIRPERSONS	COMPANY	<u>CITY</u>	EXPIRED
ROBERT CHRISTIAN	BLACK HILLS LOG HAULERS ASSOCIATION	SPEARFISH	2020
DAVID BULTSMA	D&J BULTSMA TRUCKLINE	PLATTE	2018
MIKE HABECK	HABECK TRUCKING	BELLE FOURCHE	2016
RICK HOOGENDOORN	YRC FREIGHT	SIOUX FALLS	2014
ALTON PALMER	ALTON PALMER TRUCKING	RAPID CITY	2012
WAYNE VIESSMAN	CLIFF VIESSMAN, INC.	GARY	2010
STAN ANDERS	ANDERS TRUCKING	UNION CENTER	2008
LARRY ANDERSON	A & A EXPRESS, INC.	BRANDON	2006
MICHELLE SCHIPPER	K & J TRUCKING, INC.	SIOUX FALLS	2002
BERNARD FELDHAUS, JR.	FELDHAUS TRUCKING	HOWARD	2000
DARROLD DEAN	DIZCO, INC.	SIOUX FALLS	1998
GENE PHILLIPS	B & G TRANSPORTATION	MADISON	1996
RICH BURNS	BURNS MOVING & STORAGE	SIOUX FALLS	1992
TED BULTSMA	BULTSMA TRUCK LINE	PLATTE	1990
RANDY THOMPSON	TBI, INC.	SIOUX FALLS	1988

SDTA SERVICES BOARD OF DIRECTORS

NAME & POSITION	<u>COMPANY</u>	<u>expires</u>
JUSTIN ANDERS	ANDERS TRUCKING, UNION CENTER	2021
BRAD SCHIPPER, MEMBERSHIP RETENTION DIRECTOR	SCHIPPER TRANSPORTATION, SIOUX FALLS	2023
TODD JOHNSON, PUBLIC RELATIONS DIRECTOR	JOHNSON FEED, INC., CANTON	2021
RICK UNDERWOOD, MEMBERSHIP SERVICES DIRECTOR	DALE'S TIRE & RETREADING, RAPID CITY	2022
CINDY HEIBERGER, GROUP INSURANCE DIRECTOR	TONY'S DIESEL, SIOUX FALLS	2021

Transport Refrigeration of South Dakota, Inc.

Delivering Excellence



- Truck and trailer refrigeration solutions to meet all your needs
- Expert sales, service and support, anytime, anywhere
- High-quality parts and accessories, to keep your equipment running at peak performance

Visit our location:

5700 N. Seubert Ave. Sioux Falls, SD 57104 Office: 605.332.3861

Contact Marti Sidel: m.sidel@transportrefrig.com 605.321.0166



02016 Carrier Corporation

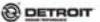
EXPERIENCE A HIGHER LEVEL OF SERVICE



INTERSTATE **PowerSystems**

801 East 54th Street North | Sioux Falls, SD 57104 605-339-8839 | 800-348-3042







Located in Iowa, Minnesota, Montana, Nebraska, North Dakota, South Dakota, Wisconsin, Indiana, Illinois, Michigan and Wyoming.

istate.com

EQUIPMENT CO., HILLS STAINLESS STEEL &

505 West Koehn, P.O. Box 987, Luverne, MN 56156-0987 1-800-247-9531 • 1-507-283-4405 • FAX 1-507-283-4407 WEBSITE: www.hillsstainless.com



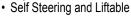








- Adjustable Width and Height













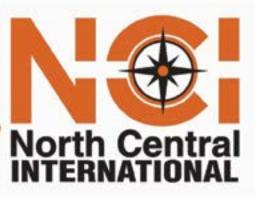


3801 S. Kiwanis Avenue *PO Box 89008
Sioux Falls, SD 57109-9008

PRESORTED STANDARD U.S. POSTAGE PAID Permit No. 283 Sioux Falls, SD



SAINT CLOUD
GLENCOE
NORTH MANKATO
NEW ULM





MARSHALL SIOUX FALLS RAPID CITY

SPENCER

NORTHCENTRALINTL.COM